

REAL ESTATE | CONSTRUCTION | PROPERTY MANAGEMENT | HOLIDAY RENTAL

GENERAL

The only home, away from home!

Nothing shines as brilliantly as work exected with pride and passion



ELLEN HANSENGENERAL DIRECTOR / OWNER

It is so easy to fall in love with this island. It has so much to offer whether you are looking for a home all year round, a holiday home or an investment property. The options are many and difficult to resist.

I was born and raised in Norway and when I first arrived in Crete I was mesmerized by its beauty, diversity and hospitality. I had no choice but to follow my instinct and move here.

Kreta Eiendom was established in 2001, following the European business model, with great respect to the culture and customs of Crete. During the last two decades, we have constructed more than 400 homes and mediated in sales of thousands more, something we are very proud of.

Kreta Eiendom builds houses in all sizes and styles. Choose a modern or traditional expression, fashionable or rustic. Make the adaptations you want, in consultation with the experienced architects in Kreta Eiendom, or let them design something unique for your plot. We would like to help you go from a dream to a turnkey, ready house.

Please contact us for a friendly, no-obligation chat about your new home, in Crete.

Welcome to a better quality of life!

Ellen Hansen

General Director / Owner ellen@kretaeiendom.com

OUR TEAM AND OUR VISION

Kreta Eiendom provides our clients with the very best service in all aspects of real estate, whether its rental, sale or purchase a new home. We seek to run a high performance team that benefits our clients and our community; we have designed our lives and business around this philosophy. Kreta Eiendom team believe in teamwork, innovation, professionalism, and long-term decision making.



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Financial advisor



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Real Estate Agent -30 28310 21433



Charitomeni Kontou <30 28310 21430



Shkelzen Gjeci Property Maintenance



Property maintenance



Property maintenance



Property maintenance



Property maintenance



Property maintenance



Altin Demko Property maintenance



Property Maintenance



Property Maintenance



Property Maintenance



Maria Manolaki Housekeeping Administrator



Housekeeping

Vision: Clients for life - We are transforming and enriching lives, through our love of Real Estate. Motto: Nothing shines as brilliant as work created with pride and passion.

Values: Respect - We treat everyone with dignity, value their contributions and help one another succeed.



The largest and most southerly of all the Greek islands, Crete has over a thousand kilometres of spectacular coastline. Long sandy beaches, hidden coves and far-reaching peninsulas, surrounded by the Ionian Sea in the north and the Libyan Sea in the south, Crete is one of the most fascinating and diverse places in the world.

Due to the consistent good climate, agriculture and livestock, farming is still the most popular industry. Fruit and vegetables grow all year round, and together with the world-renowned olive oil, create some of the tastiest and healthiest dishes you will ever try. No wonder Cretans have one of the highest life expectancy rates in the world!

1 PIGI PARADISE 2003



Greek village charm

Pigi Paradise was the first project that led to the birth of Kreta Eiendom. The project was a success and a catalyst for further property development and where we are today.

The project involved constructing 40 houses in various sizes, from 60m² to 95m², sharing a large common garden area and a 200m² swimming pool. It is made in the style of a traditional Greek village where all houses are built together without seeing where one house ends and the other one begins.

Pigi Paradise truly gives you the real feeling of being in the heart of an authentic, beautiful, Cretan village offering amazing surroundings with views of the sea, neighbouring mountains and majestic olive groves. It is within walking distance to the bakery and small village shops. The nearby bus stop links it well to the public transport system.



Classic Mediferranean style

Plakoti Village consists of 40 houses of various sizes, from 40m² to 200m², built in classic Mediterranean style. Found in a superb location among olive groves and gorges, it boasts panoramic sea views. The village has a magnificent 200m² swimming pool, spread over two levels. Shaded by palm trees it is a natural oasis offering a sense of freshness and continuity.

The architectural planning of Plakoti Village has been given detailed thought and consideration. It was designed in a way that affords residents complete privacy, while at the same time providing them the opportunity to socialise when they wish to.







PLAKOTI APARTMENTS 2006



Creen secretoasis

Plakoti Apartments consists of 22 properties of various sizes, from 58m² to 95m² with private gardens and roof terraces. The common area paths, paved in natural Cretan stone, lead to the 100m² pool and the houses themselves.

From Plakoti Apartments, you can stroll down the olive groves to a well-kept secret: the village of Agia Paraskevi. Agia Paraskevi, and the surrounding villages, with their small, whitewashed houses and narrow alleys encompass the true, authentic Cretan spirit: taverns with delicious, homemade food, wine at village prices, and heart-warming hospitality.



Never-ending blue

Plakias Panorama is a cleverly designed Mediterranean style village that follows the natural inclination of the land ensuring all the houses boast panoramic sea views. They all have either access to a roof terrace or a private garden, with some having both.

The villas offer great privacy and are located on the highest point of the plot offering particularly spectacular views of the surrounding seascape and impressive mountains. Each villa has its own oval-shaped, private swimming pool. The communal swimming pool, with its unique multi-level waterfall feature, creates a magical atmosphere.







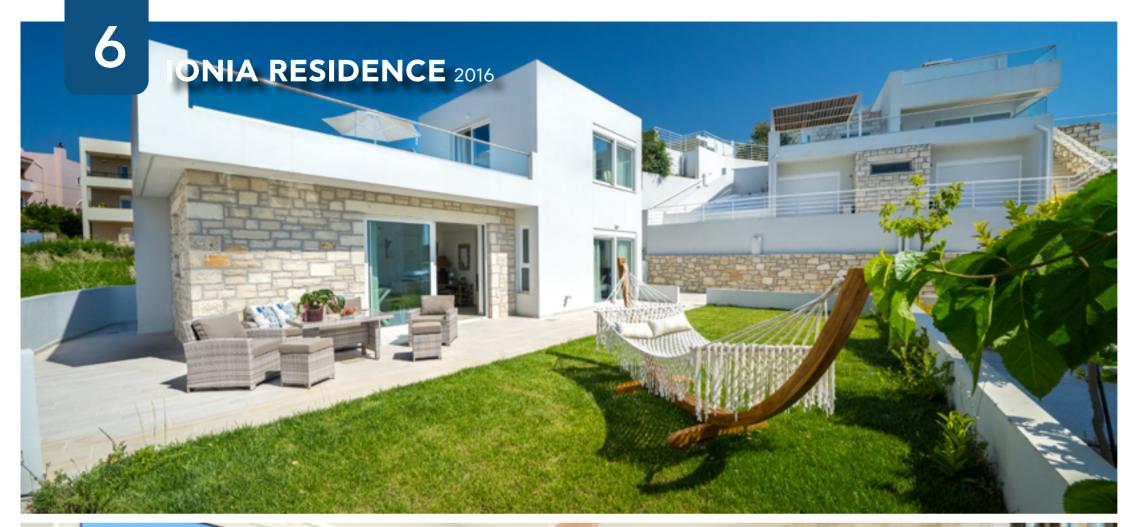


Karoti Pano consists of 24 houses of various sizes from 52m² to 123m² and a common swimming pool of 137m². The development offers magnificent sea and mountain views and the houses are surrounded by vineyards and olive groves. The houses, gardens, patios and terraces blend together in harmony with the swimming pool common area.

The architectural design was inspired by the idea to create a continuation of the existing, nearby charming village of Karoti. The locals in Karoti, like everywhere else in Crete, are very friendly and hospitable. They do everything to make life for themselves and for all visitors as pleasant as possible.



Amazing
suttoundings





lonia consists of 7 private villas of various sizes from 82m² to 150m² with a shared swimming pool of 150m². All villas have large windows that allow natural light into the house, and lead to spacious terraces with stunning sea views.

The style is modern and minimalist. All materials used are of the highest quality. The villas are well insulated for comfortable all year round living. Ionia is designed for those who want to withdraw to a peaceful oasis and to live close to nature, among the local people, but still want to be near the beach. Ionia is located in the small village of Nea Magnisia next to Stavromenos, 12km east of Rethymno and just 1km from the beach.

Modern and Magnificent







Triton Sea View consists of 19 houses of various sizes from 52m² to 113m² in the area of Kavros, in the region of Chania. The houses are modern, yet traditionally built in Greek white and blue island style. Triton has two common pools for all residents as well as gardens and a large BBQ area.

The houses are spacious and built to the highest construction standards. Every house has its own roof terrace and/or garden with stunning sea views over Kavros beach which is only 700maway.

Within close proximity to the airport, walking distance to the shops and beach, and set within a relaxing environment, this development really has it all. A modern holiday escape, perfect for all-year-round living.

Serenity and Indulgence

Discover the hidden gems of Crete, spanning 1000 kilometres of coastline. Unwind on more than 550 alluring beaches, hike through 500 dramatic gorges, sail through over 80 scenic islets, visit 3 UNESCO designated natural sites and create life-long memories.

CRETE

The largest Greek island, Crete is also one of the most distinctive, with its own unmistakable culture, landscape, cuisine, and mythological history.



- The whole world on one island-

"The mystery of Crete runs deep. Whoever sets foot on this island senses a mysterious force coursing warmly and beneficently through their veins, sensing their soul beginning to grow"



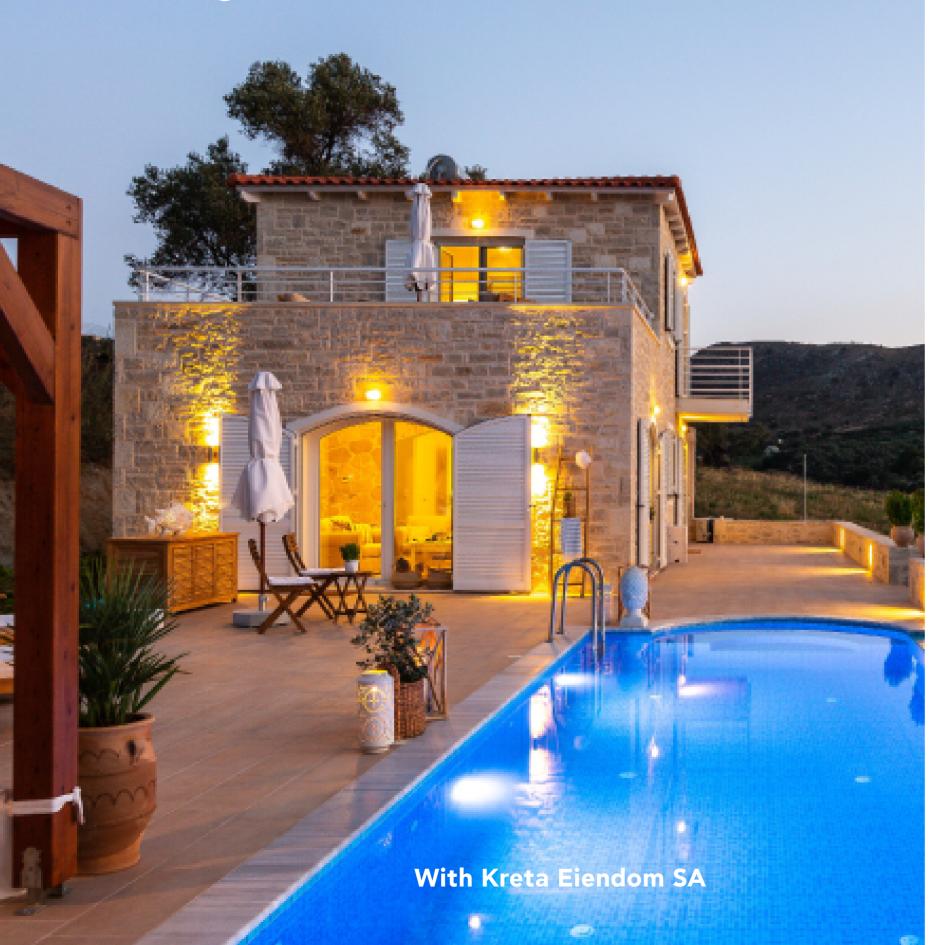
Amphi Matrion is a new exclusive, modern, clean, elegant, and high-quality development, that sets the new standards of excellence in both first and second property residential markets. It consists of 14 villa apartments with underground garages, lift, fitness room, and storerooms. The villas share a common heated swimming pool while some have their own additional private pool.

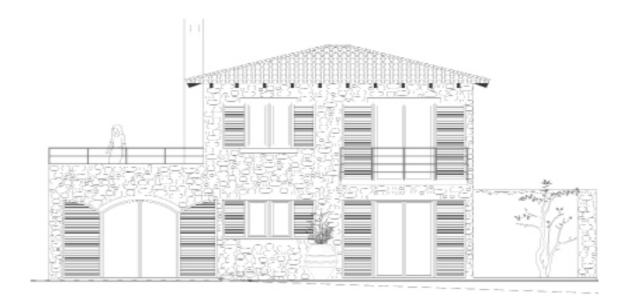
All villa apartments have sea views and large terraces specially designed for an intimate and private atmosphere. Large windows lead to relaxing lounging areas where the sun can be enjoyed all year round. These villas embody the indoor-outdoor living lifestyle with interiors joining seamlessly the exterior spaces.





Built your dream home





Following many years in architectural design, I have acquired exceptional skills and experience in planning, detailing, designing and coordinating projects, including private villas. For me, the client is in the epicentre of architectural design. Their needs, wishes, and everyday habits define the project. Therefore, planning the perfect home starts from the inside out.

My goal is to create homes for our clients that allow them to enjoy a better quality of life, every day.



KOSTANTINOS HOXHAJ

M.Sc Architect



Building your own private villa in Crete is easier than you might think. Since 2003, Kreta Eiendom has been constructing private villas through our own construction company. Once you have decided on your house, Kreta Eiendom will prepare the construction contract, with a fixed price for your project, ready for you to put the key in the door when complete. We will also handle all the legal requirements relating to the completion of the house. Our standard delivery time for a private villa is approximately 12 months from the day the building permit is granted.

The Kreta Eiendom team is always dedicated and devoted to superior quality and results. We believe that the building process has to be joyful and exciting. Therefore, we help you achieve the best results, without the stress of not being present.

CUSTOM MADE VILLAS

Assign your project to us and we will meet your wishes and design your villa in the perfect location, Crete. We provide key ready villas whether these are for your own use, or an investment. We set your needs and principles at the forefront of everything we do. The Kreta Eiendom team will assist you throughout the building project, from the acquisition of the plot, design and development, to the construction and delivery of the house.

LAND PURCHASE

The choice of the plot is the most essential part of the building project. We offer you a very wide and varied range of building plots based on your wishes, location, view, facilities in the area, and your overall budget.

DESIGN & DEVELOPMENT

Depending on the plot, you will meet our architect who may offer many pre-designed houses with detailed plans. You can choose from those, or you can have your dream house designed according to your own specifications. The architect will start working on your villa and will present it with detailed layouts and realistic 3D photos.

INVESTMENT

Do you wish to build a house for investment? With our years of experience and knowledge of the current Greek property market, we can offer you excellent service in the development of your project. Our focus is the maximum return on investment for you, while taking into account the needs of today's discerning international buyer. The right location, optimal layout of the house, and carefully chosen material and facilities are critical in attracting the right clientele.

BUILDING CONTINUITY

In accordance with the contract, we will provide you with a detailed building description and regular progress reports. During the construction process, we will keep you informed about the progress of the work through photographs and messages.

INTERIOR DESIGN

Your house in Crete is not complete without the perfect interior. We can take care of it for you. We can custom make completely your home, with furniture and decorations, based on your personal style, needs and budget.

Let us Take you Home Our Expertise Your Advantage

LAWS AND REGULATIONS



ANTHOULA MOUMOUTZI ATTORNEY AT LAW

(LLM International law)

Over the past twenty years, Kreta Eiendom, has helped dozens of families and individuals successfully invest in properties in Crete. Our highly rated services and professional knowledge around every aspect of property acquisition have made us a reference in the international real estate sector, regarding Crete. As a Kreta Eiendom customer, we are able to assist you with all your necessary paperwork and legal process.

Purchasing real estate in Greece is governed by the Greek Civil Code which is similar to the German Civil Code (BGB). A notarized contract of sale and entry in the Mortgage Register or Land Register is also required for the successful completion of the purchase.

You need a representative lawyer who will obtain a "Power of Attorney". This will allow the Lawyer to sign any necessary papers, in your absence, on your behalf. Every customer has the option to choose a Lawyer of their preference in Crete. However, we have a list of recommended Lawyers should you wish to retain one from our list. In order to do this, we first need to collect information and documents from you. This includes but is not limited to:

- Copy of passports
- The completion of a form listing your personal details.

Power of Attorney

This document should be completed during your stay in Greece or, in case you are not here, can be sent by email. The process itself is simple. It will need to be passed to your chosen Lawyer. If you are not in Greece, the Power of Attorney should be signed at the Greek Consulate of your Country. This, among other benefits, has the advantage of the document being issued in Greek. Therefore, no further translation would be necessary.

If you are in Crete, you can visit a local Public Notary with your Lawyer. If you are not in Crete, or the time is too short, you can choose either a Greek Consulate in your area, or a local Public Notary Office. However, in this case, the POA will then have to be authorised. Your Lawyer will send you a draft copy of the Power of Attorney, which you will need to fill in with the name and details of your representative. Upon completion, these documents need to be signed and formalised at the Consulate or local Public Notary Office. Your Lawyer will:

- Obtain a Greek Tax Registration Number (AFM)
- Open a Greek bank account in your name
- Check any encumbrances on the property
- Check all registered contracts relating to the property
- Make payments on your behalf, through the above-mentioned bank account

- Present the contract to the Notary Public Office
- Sign the final contract of acquisition, on your behalf, if necessary.

The draft contract for the Notary is prepared by the Lawyer. This will be handed over to a Public Notary, who performs the same investigations and obligations as an authorised Broker/ Lawyer.

Greek law requires buyers to obtain their own Lawyer when purchasing a property above €80.000 which guarantees that the right procedures are followed. For this reason, you could claim that buying property in Greece is safer than in other countries. You can, however, deal with the purchasing process yourself. Although an option, unfortunately, it doesn't make it cheaper.

The expenses burdening the buyer when purchasing a property/ plot, are based on the selling price of the property and are the following:

Transfer Tax

All property purchases in Greece are subject to taxation. It is mandatory that the purchase tax is paid, prior to signing the contract. The amount of tax is calculated on the selling price of the property. The transfer tax is calculated at 3% percent of the property value plus 3% (priceX3%=A, Ax3%=B, purchase tax = A+B). If the construction is new, taxation of 24% VAT of the purchase price will apply, upon the net price, AND THE TRANSFER TAX WILL BE OMITTED. In this case, you do not pay purchase tax.

Notary Fee

The Notary fee is calculated in most cases between 0.8% (for up to 120.000 Euro), to 0.7% (for more than 120.000 and up to 380.000 Euro) of the property value in the contract. This percentage decreases as the amount of the property value increases. SOME EXTRA COSTS ARE ADDED TO THIS AMOUNT: a) a fixed amount of 20 euro, b) 5 euro for each additional sheet, etc. 24% VAT is added to all above fees.

Land Registry Fee

The Land Registry fee covers the registrar's rights, certificates, and stamp duty. It is calculated at 0.475-0,575% of the property value in the contract, plus 24% VAT.

Lawyer Fee

The legal fee is a matter of agreement, but usually, it is 1.5%-2% of the property value + 24% VAT. The legal fee is also affected by the extent of the service provided by the Lawyer and it is all upon agreement, by mutual consent, between the buyer and the Lawyer.

Real Estate Agent's Commission

The buyer pays 3% + 24% VAT of the property value, as a fee for the real estate agent.

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OUR SERVICES

We offer a complete property management service to ensure customer satisfaction. Whatever your needs may be, we are here to help. For a detailed personalised quote, or any questions regarding our property management services, please do not hesitate to contact us.

- Maintenance of swimming pool
- Installation of security systems
- Home insurance
- Inspection visits and reports
- Property maintenance services
- Furnishing and decoration
- Bill payment service
- Tax declaration
- Cleaning and laundry services
- Gardening
- Travel and excursion arrangement
- Social events arrangement
- Health and beauty services and much more...

RENTING OUT YOUR HOUSE

Guests want to enjoy a stress-free holiday, from the moment they make an enquiry to check in. Management is the single most important factor separating a positive experience from a negative. It's the little things: regular housekeeping, welcome packs, guest concierge, fresh fruit, and water in the fridge. It's also the bigger things: clean swimming pools, fresh towels and bedding, fully equipped kitchen, and working appliances.

Our provided services:

- Administrative services
- Property promotion
- Host management
- Reservation management
- Cleaning and laundry services
- Transfer to and from airports/ports
- Car, bike, etc. rentals
- Organising excursions

The services described above is only a sample of what our company can offer towards renting out your property. Of course, all services can be customised according to the owner's wishes and needs.

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KIKI ANTONOGIANNAKI GENERAL MANAGER

I was born and raised in Rethymno and studied accounting, finance, and management in Athens. Even though Athens is a magnificent city, I always wanted to return to my hometown and contribute to the local society. Managing a company with such strong background and high ratings is never an easy task. It is a challenge and a new experience every day. Interacting with so many people of different origins and culture is fascinating.

I would say that communication has always been the key to success for Kreta Eiendom. After all, communication is the solution to all problems and the foundation of development and growth. At Kreta Eiendom, people are our number one priority. For us, every single house is a home. We understand the essence and the value of a home, therefore, we can relate to our clients and live up to their wishes and needs.

Our team, inside and outside the office, provides the best possible service to every aspect of a household. We remain respectful and dedicated, and we plan ahead to give our clients a better quality of life.



KATERINA STAGAKIAFTER SALES COORDINATOR

I coordinate property maintenance services, taking care of your house when you are not here, and being of assistance anytime you need something when staying in your house in Crete.

The After Sales team is always at your disposal to assist when you need renovation of the house, new construction or installation, media connection, house decoration, or any advice regarding the house.

You can also rely on us to arrange delivery of electric equipment and furniture, technical services, and emergency repairs. Our After Sales department will also take care of paying the house bills on time and give you monthly reports on the house account. We arrange property insurance and annual tax declarations for property owners. We individually prepare our offer for each property, to meet your needs and expectations.



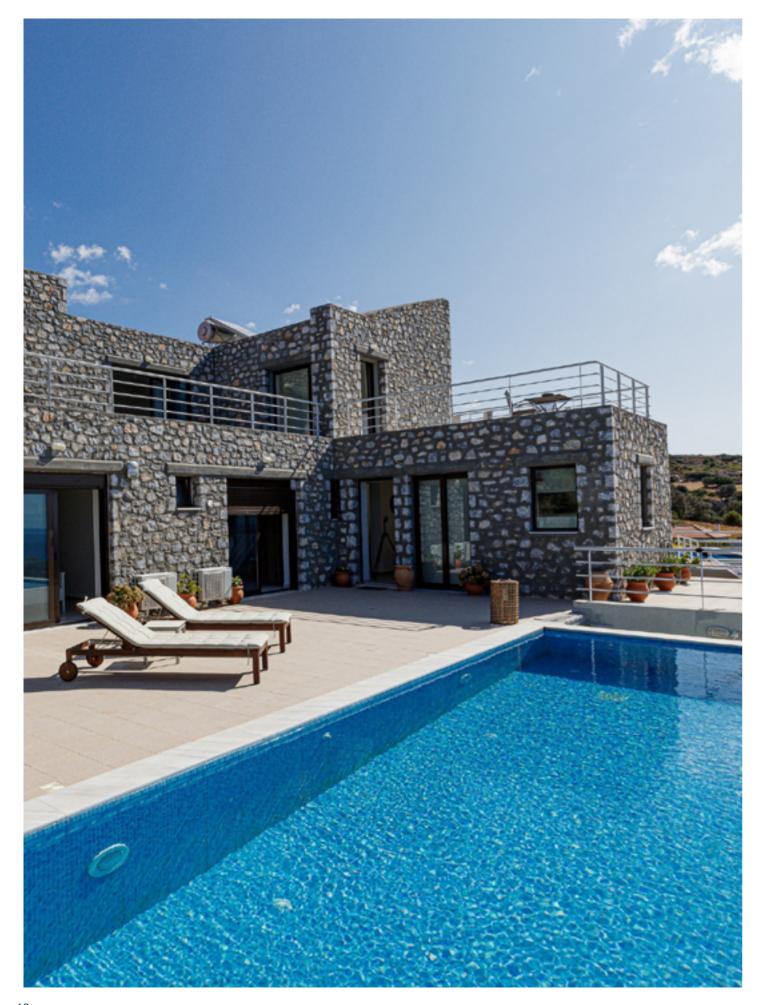
FANI IERONIMAKI
RENTAL COORDINATOR

I am the Rental Coordinator at Kreta Eiendom, Rental Department. In our team, we have long experience in the tourism sector. Hiring a rental management company is more financially efficient than most people expect, especially when you consider what you receive in return: a monthly rental income, without the time commitment of managing a property.

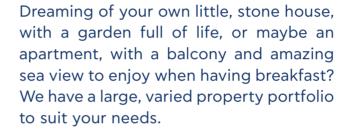
Kreta Eiendom has long experience as a booking agent in Crete, and therefore, has the know-how to advertise your property. We respond directly to customers' requests and help them feel safe and secure about their decision to book your villa or house. In addition, we assist customers to plan various activities that make their stay memorable. In close cooperation with you, the owner, we ensure that your home becomes a profitable business for you and a unique experience for the holidaymakers visiting Crete.

We work exclusively as a Booking Agency, meaning we advertise your property in the best way on many popular and well-known websites. The better and more attractive your house is, the more clients it attracts. Of course, the location and the facilities of your house, combined with the right price, can bring a very good result. This is why we work hard, and are always in touch with the rental market; to make your house a competitive offer and an irresistible destination.











Dreaming of watching the sun setting into the blue sea from your own patio, relaxing on a comfortable lounger or chilling in your own jacuzzi? Cretan villas are exceptional, and we can make your dream come true.



The first thing you need to build a home is a plot. Can you imagine waking up in your new home that you built? In a quiet olive grove with the beautiful mountains of Crete surrounding you? On a hilltop breathing the fresh air and looking out towards the big blue sea? We have many plots that cater for your wishes and needs.



Crete has a lot of history which is evident in the craftsmanship of the older houses. They were built to stand strong and endure tough times. With a little bit of love and care you can make one of these houses shine again. You will have your own piece of history that you helped bring back to life.

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Situated in the heart of the island, Rethymno is within easy reach between Chania, Heraklio and the unspoilt south coast. There's something for everyone and we are sure you won't be disappointed. With the white mountains to the west, and Psiloritis to the east, Rethymno is the most diverse and mountainous of the four counties. Flourishing valleys and wonderful ravines meet rocky coves and sandy beaches. There are forty thousand residents in Rethymno county. The city itself is the third largest on the island.

The charming old town of Rethymno still retains its aristocratic appearance. Venetian, Byzantine, and Turkish influences are strongly visible in the old town throughout the narrow streets. Arched doorways, minarets and stone steps are common sights. The beautifully preserved old Venetian harbour and prominent Venetian Fortress, are said to be one of the finest examples of fortification in the world. Rethymno is a city that caters to the needs of its visitors.

Throughout the year, various events and festivals are organised by the local people. The wine festival is usually held in July. This two-week celebration of Cretan culture takes place in the Municipal Gardens and follows a different program every evening. A large renaissance festival is held in July or August with theatrical performances included in its program every night. It takes place in the open-air Venetian Fortress.

Rethymno city has an array of cafés, tavernas and restaurants. You can carry on into the lively nights with plenty of bars and nightclubs to choose from. The Greeks certainly know how to enjoy themselves and their hospitality is famous, especially in Rethymno. It was, after all, the home of Zeus, the God of Hospitality!

This city has a lot to offer and the island even more

RETHYMNO CARNIVAL

Every year, the city plays host to continuous fun-filled celebrations, bringing together locals and visitors. The carnival lasts almost a month. It's the perfect event to celebrate living and loving every moment of life.

The whole town becomes one big party. People collaborate to organise all the festivities that take place in Rethymno and the surrounding areas. The most important work is done by volunteers. People of all ages, contribute their effort and come up with ever more innovative ideas and ways to celebrate, driven by their passion for the city's carnival. The various events, such as street parties, performances, parades, treasure hunts, cycling tours etc. bring the city to life.

CRETAN WINE FESTIVAL

Every summer, the Cretan Wine Festival takes place in the cool Municipal Garden of Rethymno. The program is rich, including performances from traditional Cretan and Greek folklore music groups. Locals and visitors can enjoy Greek music every evening and free-flowing wine. Visitors can find wine choices from the largest wine producers of Crete and have the opportunity to try almost all flavours and varieties of the famous Cretan wines.

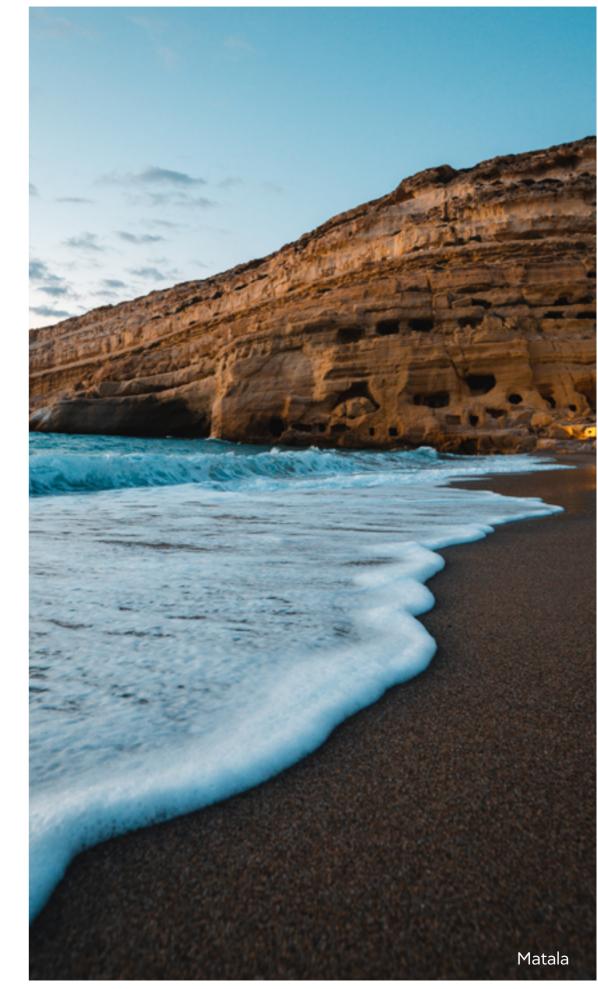
MATALA BEACH FESTIVAL

A unique festival takes place on the sandy beach underneath the caves of Matala. For three days, popular Greek and foreign artists unite in a grand music celebration. The three concert stages host popular artists and groups. The festival features other type of events too, such as street performances, workshops, an open-air bazaar, street art and much more.

SANTA RUN IN CHANIA

Every December, various organisations sponsor the annual Santa Run event in Chania. This is a charity event with proceeds supporting initiatives for local children with health conditions.

Participants wear a Santa costume and walk a route in the city of Chania. The whole city is present, from shops on the roads offering treats to the participants, to DJs filling the streets with music. Having fun for a good cause means everyone's a winner.



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A Golden Visa. A golden key.



Your chance to connect with the most beautiful country in Europe, Greece.

After submitting the application, if the client is not in Greece at the time, an appointment will be set for them to come for fingerprints. The Visa is valid for 5 years, and it is renewed following a very easy process.



A beautiful home in the sun, a home in Europe

After the purchase of real estate in Greece, anyone has the opportunity to be issued a residence permit. It does not require a stay in Greece for a certain period, and it lasts for as long as you own the property.

GOLDEN VISA DOCUMENTATION AND PROCESS

- Application to the local authority in the area where the property is
- If represented by an Attorney, a POA
- The contract (minimal value 250.000 euro, NOT INCLUDING EXPENSES)
- contract registration certificate
- Passport photocopy
- Original Passport
- Copy of Visa for entering Greece
- 4 photos
- CD of photos
- Fingerprints
- Health insurance policy with a Greek insurance provider with appropriate cover
- 2.000 euro state fee
- 16 euro state fee

ADVANTAGES OF A RESIDENCE PERMIT

- Access to public health services in Greece
- Live in Greece without restrictions during the validity of the permit, without being obliged to become a tax resident
- Access to the public education system in Greece
- Travel and live freely within the Schengen area for 90days, every six months.





REAL ESTATE | CONSTRUCTION | PROPERTY MANAGEMENT | HOLIDAY RENTAL

We are transforming and enriching lives
Through our love of
Real Estate

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